### REALITY CHANGERS A NONPROFIT ORGANIZATION

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To The Board of Directors Reality Changers A Nonprofit Organization

### **Independent Auditor's Report**

We have audited the accompanying statements of financial position of Reality Changers (A Nonprofit Organization) as of December 31, 2011 and 2010, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Reality Changers (A Nonprofit Organization) as of December 31, 2011 and 2010, and the results of its activities and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

CONSIDINE & CONSIDINE

An Accountancy Corporation

April 26, 2012

# REALITY CHANGERS A NONPROFIT ORGANIZATION STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

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|--------|
|--------|

|   |              | 2011   | <br>2010  |
|---|--------------|--|---|
| ASSETS  |              |  |   |
| CURRENT ASSETS Cash Grants Receivable (Note 3) Pledges Receivable (Note 5) Prepaid Expenses Inventory | \$           | 886,773<br>352,500<br>13,725<br>2,030<br>1,255,028 | \$<br>700,074<br>207,156<br>8,415<br>7,630<br>1,665 |
| PROPERTY AND EQUIPMENT (Note 4)   |              | 18,072   | 9,519   |
| OTHER ASSETS Other Assets (Note 6) Pledges Receivable - Long Term (Note 5)  TOTAL ASSETS              |              | 6,000<br>-<br>6,000<br>1,279,100                   | <br>15,990<br>1,100<br>17,090<br>951,549            |
| LIABILITIES AND NET AS  | ===<br>SSETS |  |   |
|   |              |  |   |
| CURRENT LIABILITIES  Accounts Payable  Accrued Liabilities  |              | 1,419<br>36,662                                    | 40,262<br>13,950                                    |
| TOTAL LIABILITIES   |              | 38,081   | 54,212  |
| NET ASSETS (Note 7) Unrestricted Net Assets Temporarily Restricted Net Assets                         |              | 622,294<br>618,725                                 | 652,395<br>244,942                                  |
| TOTAL NET ASSETS  |              | 1,241,019  | 897,337   |
| TOTAL LIABILITIES AND NET ASSETS  | \$           | 1,279,100  | \$<br>951,549                                       |

# REALITY CHANGERS A NONPROFIT ORGANIZATION STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

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|  |    | 2011      |    | 2010      |
|--|----|-----------|----|-----------|
| CHANGES IN UNRESTRICTED NET ASSETS<br>REVENUES AND SUPPORT |    |           |    |           |
| Contributions  | \$ | 547,771   | \$ | 722,716   |
| Gifts In-Kind (Note 8)                                     | ·  | 164,868   | •  | 156,599   |
| Special Events - Net (Note 9)                              |    | 6,577     |    | 21,824    |
| Other Income   |    | 3,020     |    | 3,192     |
| Grants   |    | 3,000     |    | 200,000   |
| Interest Income  |    | 1,092     |    | -         |
| Total Unrestricted Revenues and Support                    |    | 726,328   |    | 1,104,331 |
| NET ASSETS RELEASED FROM RESTRICTIONS                      |    |           |    |           |
| Restrictions Satisfied by Payments                         |    | 369,007   |    | 169,221   |
| Total Unrestricted Revenues and Support                    |    | 1,095,335 |    | 1,273,552 |
| EXPENSES   |    |           |    |           |
| Program Services   |    | 863,368   |    | 540,983   |
| General and Administrative                                 |    | 151,350   |    | 110,182   |
| Fundraising  |    | 110,718   |    | 122,337   |
| TOTAL EXPENSES   |    | 1,125,436 |    | 773,502   |
| (DECREASE)/INCREASE IN UNRESTRICTED NET ASSETS             |    | (30,101)  |    | 500,050   |
| CHANGES IN TEMPORARILY RESTRICTED NET ASSETS               |    |           |    |           |
| Contributions  |    | 227,790   |    | 148,507   |
| Grants   |    | 515,000   |    | 132,656   |
| Net Assets Released from Restrictions (Note 7)             |    | (369,007) |    | (169,221) |
| INCREASE IN TEMPORARILY RESTRICTED NET ASSETS              |    | 373,783   |    | 111,942   |
| TOTAL INCREASE IN NET ASSETS                               |    | 343,682   |    | 611,992   |
| NET ASSETS, BEGINNING OF YEAR                              |    | 897,337   |    | 285,345   |
| NET ASSETS, END OF YEAR                                    | \$ | 1,241,019 | \$ | 897,337   |
|  |    |           |    |           |

# REALITY CHANGERS A NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011

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|                            | Program<br>Services |    | eneral and<br>ministrative | Fu | ındraising |    | Total     |
|----------------------------|---------------------|----|----------------------------|----|------------|----|-----------|
| EXPENSES                   |                     |    |                            |    |            |    |           |
| Bank Fees                  | \$<br>-             | \$ | 963                        | \$ | -          | \$ | 963       |
| Equipment                  | 326                 |    | 1,042                      |    | 6,555      |    | 7,923     |
| Food and Beverage          | 6,607               |    | 2,125                      |    | 118        |    | 8,850     |
| In-Kind Computer Equipment | 9,990               |    | -                          |    | -          |    | 9,990     |
| In-Kind Scholarships       | 122,108             |    | -                          |    | -          |    | 122,108   |
| Insurance                  | -                   |    | 3,619                      |    | -          |    | 3,619     |
| Occupancy                  | 50,226              |    | 7,180                      |    | 6,828      |    | 64,234    |
| Other Expense              | 18,511              |    | 9,806                      |    | 6,481      |    | 34,798    |
| Outside Services           | 1,412               |    | 4,919                      |    | 1,731      |    | 8,062     |
| Professional Fees          | -                   |    | 20,650                     |    | 4,015      |    | 24,665    |
| Publishing and Mailing     | 9,758               |    | 1,665                      |    | 15,488     |    | 26,911    |
| Salaries and Benefits      | 224,911             |    | 87,341                     |    | 59,593     |    | 371,845   |
| Scholarships               | 398,662             |    | -                          |    | -          |    | 398,662   |
| Supplies                   | 6,587               |    | 5,507                      |    | 47         |    | 12,141    |
| Travel and Meetings        | 14,270              |    | 551                        |    | 9,862      |    | 24,683    |
| TOTAL EXPENSES BEFORE      |                     |    |                            |    |            |    |           |
| DEPRECIATION               | 863,368             |    | 145,368                    |    | 110,718    |    | 1,119,454 |
| Depreciation               | -                   |    | 5,982                      |    | -          |    | 5,982     |
| TOTAL EXPENSES             | \$<br>863,368       | \$ | 151,350                    | \$ | 110,718    | \$ | 1,125,436 |
|                            |                     | _  |                            |    |            | _  |           |

# REALITY CHANGERS A NONPROFIT ORGANIZATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2010

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|                            | Program<br>Services | eneral and<br>ministrative | Fu | ındraising | <br>Total     |
|----------------------------|---------------------|----------------------------|----|------------|---------------|
| EXPENSES                   |                     |                            |    |            |               |
| Bank Fees                  | \$<br>-             | \$<br>3,154                | \$ | -          | \$<br>3,154   |
| Equipment                  | -                   | 997                        |    | -          | 997           |
| Food and Beverage          | 6,681               | 552                        |    | 353        | 7,586         |
| In-Kind Computer Equipment | 40,710              | -                          |    | -          | 40,710        |
| In-Kind Scholarships       | 78,636              | -                          |    | -          | 78,636        |
| Insurance                  | _                   | 4,171                      |    | -          | 4,171         |
| Occupancy                  | _                   | 14,903                     |    | 923        | 15,826        |
| Other Expense              | 6,483               | 1,319                      |    | 1,981      | 9,783         |
| Outside Services           | (51)                | 2,297                      |    | 5,418      | 7,664         |
| Professional Fees          | _                   | 39,500                     |    | 11,500     | 51,000        |
| Publishing and Mailing     | 1,619               | 2,779                      |    | 22,905     | 27,303        |
| Salaries and Benefits      | 153,195             | 29,729                     |    | 67,659     | 250,583       |
| Scholarships               | 250,907             | -                          |    | _          | 250,907       |
| Supplies                   | 671                 | 7,278                      |    | 1,020      | 8,969         |
| Travel and Meetings        | 2,132               | 1,414                      |    | 10,578     | 14,124        |
| TOTAL EXPENSES BEFORE      |                     |                            |    |            | <br>          |
| DEPRECIATION               | 540,983             | 108,093                    |    | 122,337    | 771,413       |
| Depreciation               | -                   | 2,089                      |    | -          | 2,089         |
| TOTAL EXPENSES             | \$<br>540,983       | \$<br>110,182              | \$ | 122,337    | \$<br>773,502 |
|                            |                     |                            |    |            | <br>          |

# REALITY CHANGERS A NONPROFIT ORGANIZATION STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

| FOR THE TEARS ENDED DECEMBER 31, 201  | I AI     | ND 2010          | Page 7   |                    |  |
|---|----------|------------------|----------|--------------------|--|
|   |          | 2011             |          | 2010               |  |
| CASH FLOWS PROVIDED BY OPERATING ACTIVITIES Increase in Net Assets                          | \$       | 343,682          | \$       | 611,992            |  |
| ADJUSTMENTS TO RECONCILE CHANGES IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES |          |                  |          |                    |  |
| Depreciation  |          | 5,982            |          | 2,089              |  |
| Donated Computer Equipment  |          | 9,990            |          | 5,010              |  |
| Change in Operating Assets and Liabilities:   |          |                  |          |                    |  |
| Grants Receivable   |          | (145,344)        |          | (207,156)          |  |
| Pledges Receivable  |          | 9,515            |          | (9,515)            |  |
| Prepaid Expenses Inventory  |          | (6,095)<br>(365) |          | (7,091)<br>(1,665) |  |
| Accounts Payable  |          | (38,843)         |          | 11,822             |  |
| Accrued Expenses  |          | 22,712           |          | 13,950             |  |
|   |          | (142,448)        |          | (192,556)          |  |
| NET CASH PROVIDED BY OPERATING ACTIVITIES   |          | 201,234          |          | 419,436            |  |
| CASH FLOWS USED BY INVESTING ACTIVITIES Purchase of Property and Equipment                  |          | (14,535)         |          | (4,137)            |  |
| NET INCREASE IN CASH  |          | 186,699          |          | 415,299            |  |
| CASH, BEGINNING OF YEAR   |          | 700,074          |          | 284,775            |  |
| CASH, END OF YEAR   | \$       | 886,773          | \$       | 700,074            |  |
| SUPPLEMENTAL DISCLOSURES: Interest Paid Taxes Paid  | \$<br>\$ |                  | \$<br>\$ | -<br>-             |  |

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#### NOTE 1 THE ORGANIZATION

Reality Changers (the "Organization") is a not-for-profit corporation organized in California for charitable purposes and exempt from taxation under section 501(c)(3) of the Internal Revenue Code ("Code"). The purpose of the Organization is to provide inner-city youth from disadvantaged backgrounds with the resources to become first generation college students by providing academic support, financial assistance, and leadership training. The Organization was incorporated in January 2009.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting - The accompanying financial statements are prepared using the accrual method of accounting in conformity with generally accepted accounting principles.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from these estimates.

Basis of Presentation - Under accounting standards on Financial Statements of Not-for-profit Organizations, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Donor Imposed Restrictions - Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted depending upon the existence and/or nature of any donor restrictions. Support that is restricted by a donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor restricted support is reported as an increase in temporarily restricted or permanently restricted net assets. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. There were no permanently restricted net assets at December 31, 2011 and 2010.

Cash - Cash includes all cash balances and highly liquid investments with original maturities of three months or less at the date of acquisition. The Organization maintains cash balances at a bank located in San Diego, California. Accounts at this institution are secured by the Federal Deposit Insurance Corporation (FDIC) for up to \$250,000. At times, balances may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes that the Organization is not exposed to any significant credit risk with respect to its cash and cash equivalents.

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### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Inventory - Inventory consists of T-shirts, sweatshirts and blankets which are stated at average cost.

Promises to Give - Unconditional promises to give expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts are computed using an interest rate of 10%. Amortization of the discounts are not included as support until the commitments are substantially met.

Property and Equipment - The Organization's policy is to capitalize assets with a useful life of greater than one year and a value of \$500 or more at cost. Contributed property and equipment is recorded at fair value at the date of donation. Property and equipment are depreciated using the straight-line method over the estimated useful lives of the related assets or, in the case of leasehold improvements, over the lesser of the useful life of the related asset or the lease term. Estimated useful lives range from three to ten years. Maintenance and repairs are charged to the expense as incurred; major renewals and betterments are capitalized. When items of property and equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss is recognized in the current period financial statements.

Fair Value Measurement - The Organization follows accounting standards which define fair value, establish a framework for measuring fair value and expand disclosures about fair value measurements for all financial assets and liabilities.

Functional Expenses - The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management estimates.

Income Taxes - The Organization is generally exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenues and Taxation Code.

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### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Organization follows accounting standards which clarify the accounting for uncertainty in income taxes recognized in the Organization's financial statements and prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition and measurement of a tax position taken or to be taken in a tax return. The adoption of these standards did not have a material effect on the Organization. As of December 31, 2011 and 2010, the Organization has not accrued interest or penalties related to uncertain tax positions. The Organization files tax returns in the U.S. Federal jurisdiction and the state of California. The Company is subject to examination by U.S. and state tax authorities for all years since inception in 2009.

Reclassifications - Certain reclassifications have been made to the 2010 financial statement presentation to correspond to the current year's format. Total net assets and change in net assets are unchanged due to these reclassifications.

#### NOTE 3 GRANTS RECEIVABLE

Grants receivable consists of amounts to be received from other organizations and companies and is presented net of the allowance for doubtful accounts. Management assesses the collectability of the grants at the close of each period on a specific identification basis. The allowance for doubtful accounts is \$0 at December 31, 2011 and 2010.

### NOTE 4 PROPERTY AND EQUIPMENT

The Organization's fixed assets consisted of the following:

|                                    | <br>2011     | 2010        |
|------------------------------------|--------------|-------------|
| Computers                          | \$<br>22,665 | \$<br>8,130 |
| Furniture, Fixtures, and Equipment | <br>4,289    | 4,289       |
|                                    | 26,954       | 12,419      |
| Less Accumulated Depreciation      | (8,882)      | (2,900)     |
|                                    | \$<br>18,072 | \$<br>9,519 |

Depreciation expense was \$5,982 and \$2,089 for the years ended December 31, 2011 and 2010, respectively.

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### NOTE 5 PLEDGES RECEIVABLE

Promises to give are as follows:

|                                     | <br>2011 | 2010         |
|-------------------------------------|----------|--------------|
| Gross Pledges Receivable            | \$<br>-  | \$<br>15,850 |
| Less:                               |          |              |
| Unamortized Discount                | -        | (1,130)      |
| Allowance for Uncollectible Pledges | -        | (5,205)      |
| Receivable                          | -        | 9,515        |
| Less: Current Portion               | -        | <br>(8,415)  |
|                                     | \$<br>-  | \$<br>1,100  |

Long-term pledges receivable are presented at present value using a discount rate of 10%. Consequently, interest income is recognized annually as the pledges receivable accrete to maturity.

There were no pledges outstanding at December 31, 2011.

### NOTE 6 OTHER ASSETS

Other assets consist of donated computer equipment that is to be given to graduating high school seniors upon completion of certain program objectives and is stated at estimated fair value at the date of donation.

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### NOTE 7 NET ASSETS

Net assets consist of the following at December 31:

|                              | 2011 |           | 2010          |
|------------------------------|------|-----------|---------------|
| Unrestricted:                |      |           |               |
| Undesignated                 | \$   | 622,294   | \$<br>652,395 |
| Temporarily Restricted:      |      |           |               |
| CA Wellness Foundation Grant |      | 218,750   | 58,000        |
| College Scholarships         |      | 185,000   | 95,500        |
| Senior Academy               |      | 101,275   | -             |
| Employee Time                |      | 61,290    | 12,000        |
| Other Restrictions           |      | 37,760    | 25,342        |
| Academic Connections         |      | 12,500    | 40,500        |
| Forest Home                  |      | 2,000     | 6,000         |
| General Scholarships         |      | 150       | 500           |
| Princeton Review             |      | -         | 7,100         |
|                              |      | 618,725   | <br>244,942   |
| Total Net Assets             | \$   | 1,241,019 | \$<br>897,337 |

Net assets released from donor restrictions by satisfying the restricted purposes or by occurrence of other events specified by the donors during the years ended December 31 are as follows:

|   | <br>2011      | 2010          |
|---|---------------|---------------|
| College Scholarships                        | \$<br>94,000  | \$<br>-       |
| CA Wellness Foundation                      | 89,250        | 75,000        |
| Senior Academy                              | 57,725        | -             |
| Academic Connections                        | 46,410        | 17,577        |
| Other Restrictions                          | 41,197        | 38,834        |
| Employee Time                               | 19,710        | -             |
| Forest Home                                 | 11,200        | 16,360        |
| Princeton Review                            | 7,600         | -             |
| General Scholarships                        | <br>1,915     | 21,450        |
| Total Net Assets Released from Restrictions | \$<br>369,007 | \$<br>169,221 |
|   |               |               |

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### NOTE 8 IN-KIND DONATIONS

Donated services are reflected in the accompanying financial statements at estimated fair values at the date of receipt to the extent that specialized skills are required, which, if not provided by donations, would have to be purchased by the Organization. The Organization received donated professional services valued at approximately \$15,600 and \$30,500 during 2011 and 2010, respectively. The Organization also received over 6,000 hours of donated services from volunteer tutors and mentors in 2011. These volunteers commit to serve as tutors and mentors to the 8th - 12th grade students and help them to be the first member in their families to go to college. However, these donated services are not reflected in the financial statements as they do not meet the criteria for recognition.

During the years ended December 31, 2011 and 2010, the Organization received in-kind contributions of facility space with an estimated value of \$9,000 and \$9,900, respectively.

The Organization receives computers to give to graduating high school seniors. The Organization received computers with an estimated value of approximately \$0 and \$35,700 for the years ended December 31, 2011 and 2010, respectively.

The Organization receives discounted tuition at educational programs for students. The Organization received approximately \$122,000 and \$77,000 in discounted tuition for the years ended December 31, 2011 and 2010, respectively.

The Organization received other contributed goods amounting to approximately \$18,200 and \$6,900 during the years ended December 31, 2011 and 2010, respectively.

#### NOTE 9 SPECIAL EVENTS

The breakdown of the activities relating to the special events for the year ended December 31, 2011 are as follows:

|          | <br>Tribute  | Total |          |  |
|----------|--------------|-------|----------|--|
| Income   | \$<br>30,277 | \$    | 30,277   |  |
| Expenses | (23,700)     |       | (23,700) |  |
| Net      | \$<br>6,577  | \$    | 6,577    |  |

The breakdown of the activities relating to the special events for the year ended December 31, 2010 are as follows:

|          | Bowling |         | SPARK |         | Tribute |          | Total |          |
|----------|---------|---------|-------|---------|---------|----------|-------|----------|
| Income   | \$      | 6,690   | \$    | 3,075   | \$      | 36,691   | \$    | 46,456   |
| Expenses |         | (3,300) |       | (2,320) |         | (19,012) |       | (24,632) |
| Net      | \$      | 3,390   | \$    | 755     | \$      | 17,679   | \$    | 21,824   |

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#### NOTE 10 COMMITMENTS

The Organization leases office space under an operating lease that expires in June 2012. The lease payments consist of a base rent, operating expenses, utilities, and janitorial expenses. The amounts in addition to base rent are subject to change based on the services provided for the month. Minimum future rental payments under non-cancelable operating leases expiring within the year for the year ended December 31 is as follows:

2012 \$ 29,289

Office space rental expense was \$55,235 and \$54,296 for the years ended December 31, 2011 and 2010, respectively. These amounts do not include the in-kind donations of facility space (see Note 8). Additionally, the 2010 rent expense was shown net of a \$49,392 credit provided by the landlord upon the execution of the lease agreement.

### NOTE 11 SUBSEQUENT EVENTS

Subsequent events have been evaluated through April 26, 2012, which is the date the financial statements were available to be issued. There were no material subsequent events which affected the amounts or disclosures in the financial statements.